

Case Study

Bony Systems drives business innovations with a complete view of its business through EPPS ERP



About the company

Bony Systems and Technologies Limited (BSTL), a group company of a privately held Bony Polymers is headquartered at Faridabad, Haryana. It's a trading company which purchases two & four wheeler vehicle parts like brake disc pad, brake shoe, engine mount, bushing kits etc. It then rebrands those and sells it to distributors & dealer networks of automotive spares.

Business case

- » Tracking orders in real time to avoid miscommunication due to verbal orders leading to delays and customer complaints.
- » Eliminate errors in data entry due to manually keying in the same data in multiple transactions.
- » Improving purchase efficiency by tracking purchase price history of a product.
- » Integrated view of business across purchases and sales, critical for a trading company.
- » Common & accurate view of inventory updated in real time to take timely action and avoid loss of sales.

HEADQUARTERS

Haryana

INDUSTRY

Value-added distribution

EPPS MODULES IMPLEMENTED



Sales & Distribution Management System



Material Management System



Business Policy Management System



Human Resource Management System

Key Business Benefits

- »» Improved service levels through complete inventory visibility.
- »» Predefined stocking policies and replenishment triggers to maintain optimal inventory.
- »» Reduced price variations due to system controls on purchase and sales prices.
- »» Improved process efficiency by introducing approval workflows and automated emails to suppliers and customers.
- »» Eliminated duplicate entry across multiple systems and gained more accurate business data.
- »» Up-to-date business information with various actionable reports for timely decision making.
- »» A richer, more personalized customer experience through real-time visibility into customer concerns, order status, service needs, and transaction histories.



“EPPS team members are extremely responsive and knowledgeable. They have a solid process in place for project management and are very good at ensuring that the solutions they provide, will meet all of the project requirements. EPPS ERP has helped us streamline our supplies and inventories management. I would highly recommend EPPS ERP to make more from a business.”

Maniysh Narang

Divisional Manager – Sales and Marketing

