

# **Case Study**

HMB International gains effectiveness and efficiency in business processes through optimized business solution of EPPS SMART ERP



## **About the company**

HMB International is an ISO 9001:2015 certified company and a leading manufacturer and exporter of External Turning and Grooving Tool Holder.

### **Business** case

- >> To eliminate stockpiling of semi-finished goods by tracking production of semi-finished goods so that there are no duplication in the production.
- To plan material requirement in such a way that material shortages can be identified well ahead in time so that there are no delays in production of finished good.
- Effective inspection and control over production processes is very important to deliver quality product to customers. To ensure that products meet the required level of quality, material inspection is must at every production process as per predefined quality standards.
- To have a system in place that can stock pick and identify materials irrespective of their size. Manually stock picking is very tedious and effort consuming task.
- >> To track material sent to and received from subcontractors in a timely order.

#### **HEADQUARTERS**

Gurgaon, Haryana

#### **INDUSTRY**

Tool holding solutions and products

#### **EPPS MODULES IMPLEMENTED**



Sales & Distribution Management System



Material Management System



Production & Quality Management System



Subcontracting/Outsourcing Management System



Finance & Accounting Management System



Business Policy Management System

- To have an integrated application across all the departments (Sales, Procurement, Manufacturing and Finance) to bring in control over all the business operations.
- » Automate approval mechanism to reduce the time spent on follow-ups for approval.
- » Huge time and effort is invested to calculate landed cost of imported products.
- >> Customer enquires related to order status involves lot of manual efforts, as there is no visibility and tracking of customer order status.



## **Key Business Benefits**

- EPPS SMART ERP enabled user to report stage and operation wise production along with a defined separate warehouse for each process. Now semi-finished goods can be tracked in real time.
- The implemented solution provided end-to-end visibility of inventory for analysis and planning of material requirement. This allowed them to process customer order as per customer's requirement.
- Systematic production process with quality check brought efficiency in the system and allowed users to inspect produced material at every stage as per defined quality parameters, which improved the quality of produced material.requirement. This allowed them to process customer order as per customer's requirement.
- The implemented solution optimized the stock picking process by organizing the Warehouse to Zone → Row→ Rack→ Shelf → Bin levels. This helped to designate a specific location (Bin/Shelf) to material, which made it easy to retrieve them when needed.
- Our solution allowed the users to capture transactions for all inventory movements to subcontractor location and also provided reports to check inventory at subcontractor location.
- EPPS SMART ERP brought in all the business processes together. It eliminated data redundancies and brought automation to the business unit by allowing employees to access shared information across location.
- Approval workflows were defined in such a way that approvals are done based on value of the transaction by next level of hierarchy, which increased productivity and reduced time spent on manual approvals.
- The implemented solution automated import process, which helped in determining actual landed costs of product as per the statutory compliance, which reduced time and efforts being put in by user manually.
- **SEPPS SMART ERP** provided real time information of customer order status, resulting in better customer support with high productivity.

